



 <b>Microsoft Solutions Partner</b> Business Applications	 <b>Microsoft Solutions Partner</b> Data & AI Azure	 <b>Microsoft Solutions Partner</b> Digital & App Innovation Azure
<b>Specialist</b> Small and Midsize Business Management Sales Service	 <b>Microsoft Solutions Partner</b> Modern Work	 <b>Microsoft Solutions Partner</b> Infrastructure Azure



# Company Profile 2026

Digital Systems | Human Feelings



**EOS Solutions** is a group operating in the Information Technology sector with more than 500 collaborators spread over 13 offices.

**Leading Microsoft partner in the SMB segment**, the company focuses its expertise on the Microsoft Dynamics 365 business solutions suite, integrating it with the entire stack of Microsoft cloud services for business intelligence, AI, collaboration and productivity.

EOS Solutions is participated by the German group **KUMAVISION**, leading partner for Dynamics 365 in Germany; the extended group is one of the largest Microsoft Dynamics 365 partners worldwide, with over 3.100 customers, 1.090 collaborators and 29 offices spread across Italy, Germany, Austria, Switzerland and US.

EOS Solutions is a member of the **Microsoft AI Business Solutions Inner Circle**, the group of the world's top Dynamics partners that includes less than 1 percent of the entire channel. EOS Solutions is also the world's first publisher of apps for Dynamics 365 Business Central in AppSource, Microsoft's marketplace dedicated to its partner solutions.



## 1. Responsibility toward the customer

We feel responsible for our customers' results. It's not enough to "just do our job well": we want our customers to succeed thanks to our contribution, the skills of our people, and the Microsoft technologies.



## 2. Evolving expertise

We never stop. We invest in the growth of our people through training, digital culture, and the sharing of best practices. Only a truly skilled partner can guide the customer and exceed their expectations.



## 3. Empathy

We truly listen. Every customer is unique and must be understood within their context. Only then can we be a credible partner and build strong, long-lasting relationships.



## 4. Innovation

We develop solutions based on the Microsoft ecosystem that genuinely help the customer evolve. The customer is an active part of the improvement process.



## 5. Presence and proximity

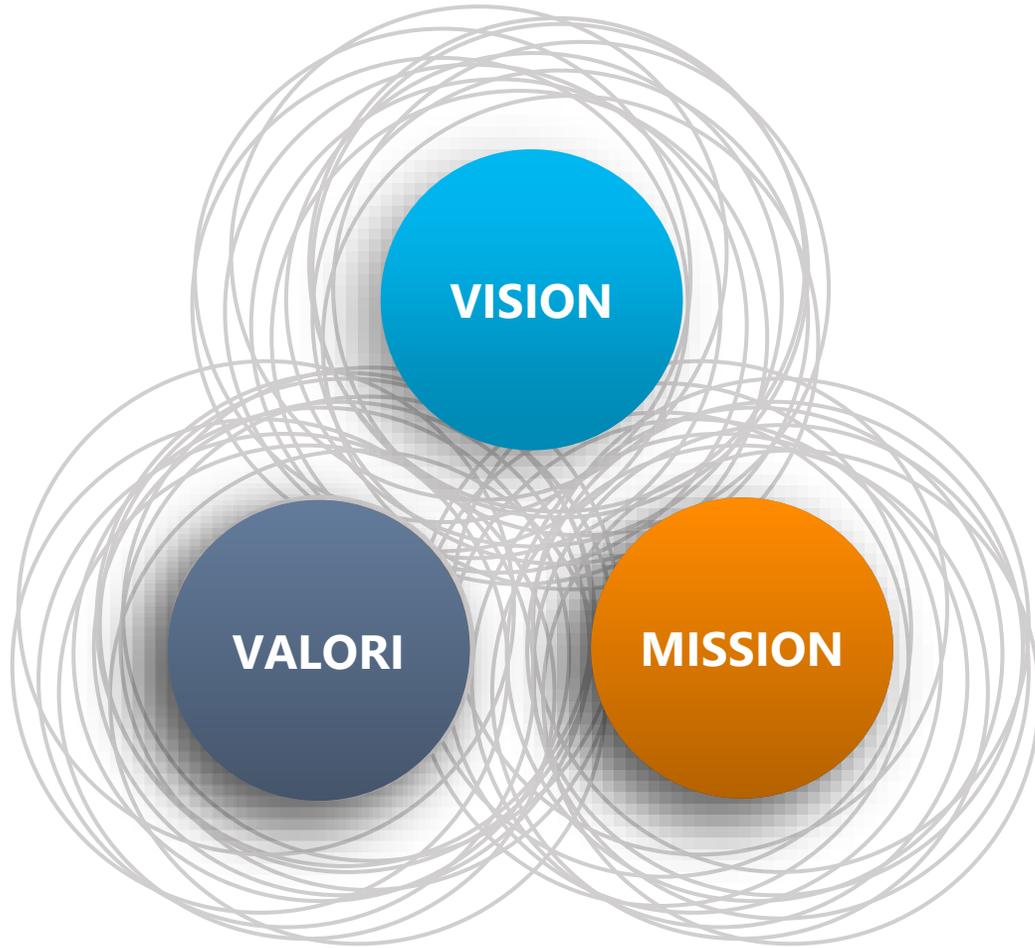
We are rooted in our territory, yet we have an international vision. We stay close to the customer, both geographically and in their daily challenges



## 6. Value of people

Our people are our greatest strength. We believe in teamwork, individual responsibility, and motivation as drivers for generating value, for the customer and for the company.

# Vision & Mission



## VISION

**Driving digital transformation by creating real and sustainable value for our customers.**

We don't just deliver solutions, we actively contribute to the success of the companies that rely on us, putting their goals at the heart of every innovation.

**Focus:** the customer's success is our success.

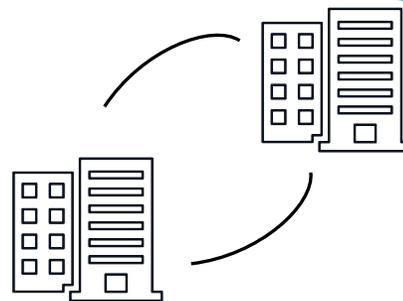
## MISSION

**We support companies in their growth journey by providing Microsoft solutions designed to meet their needs.**

With expertise, passion, and responsibility, we shape every project around the customer's real needs to achieve measurable and shared results.

**Focus:** result-oriented digitalization projects, centered on the customer.

# EOS Solutions Group



Kumavision group

EOS Solutions Spa (holding)

Controlled companies



**EOS SpA**  
Dynamics 365  
for SMB



**EOS Online**  
Apps for partners,  
Solutions-as-a-service



**DoIT80 Srl**  
Dynamics 365  
for SMB  
(Carpì)



**DGM Srl**  
Dynamics 365  
for SMB  
(Udine)



**EOS Smart Solutions**  
Apps for partners,  
Solutions-as-a-service  
(United States)



## SYSTEM INTEGRATOR

- Value, Quality
- Project, Tailored



### EOS SpA

Dynamics 365 for SMB



### DoIT80 Srl

Dynamics 365 for SMB  
(Modena)



### DGM Srl

Dynamics 365 for SMB  
(Udine)

## VOLUME

- Standard
- Fast



### EOS Smart Solutions

Apps for partners,  
Solutions as-a-service  
(United States)



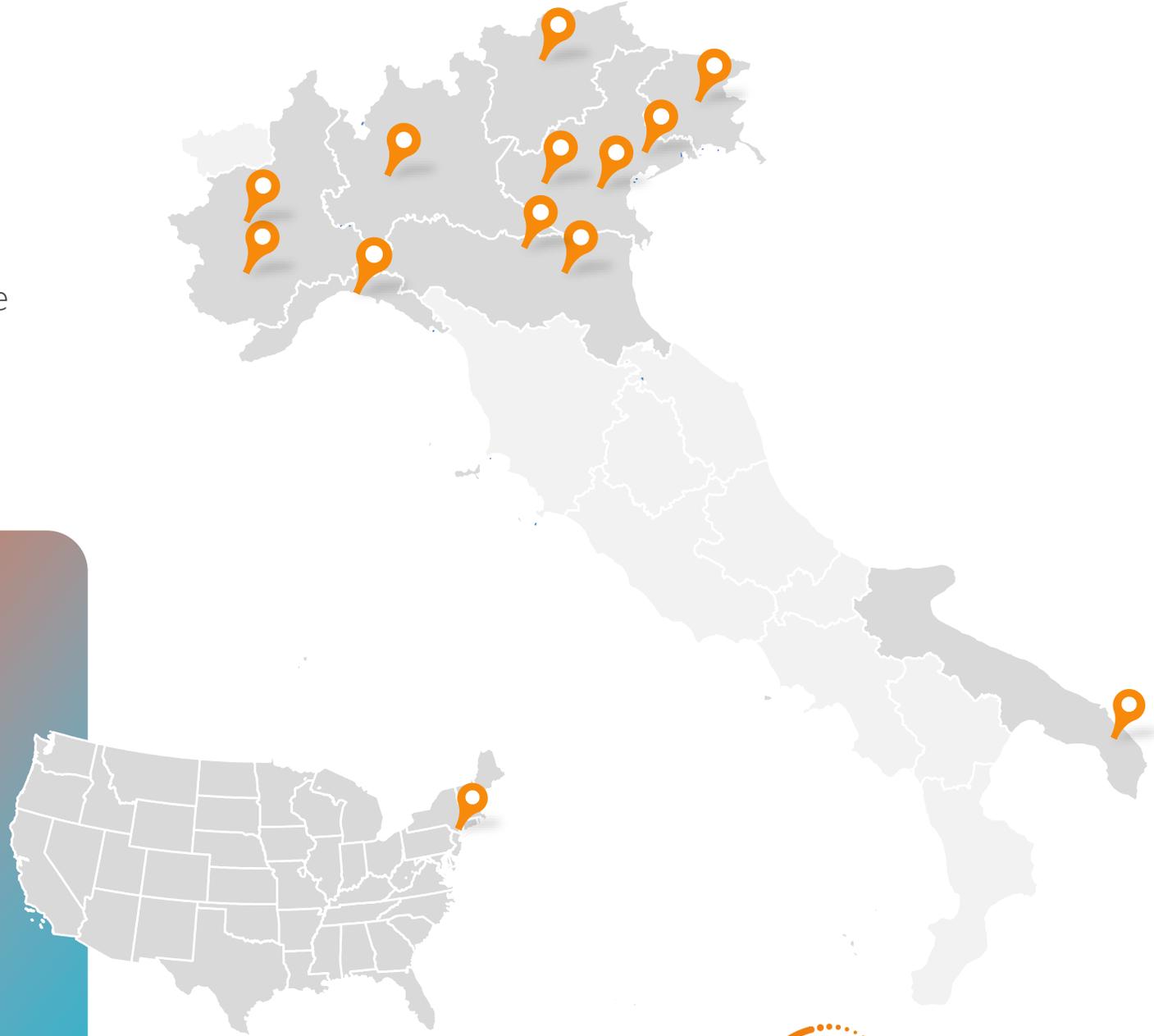
### EOS Online

Apps for partners,  
Solutions as-a-service



EOS Solutions has 12 branches in Italy. Our customers are our top priority and we always provide fast support.

Since 2023 operating in the U.S. under the legal entity EOS Smart Solutions.



**BOLOGNA**

Via 2 Giugno 1946, 8 - Casalecchio di Reno

**BOLZANO**

Via G. Di Vittorio, 23

**CARPI**

Via Zappiano 1/G/L

**CUNEO**

Via Dell'Artigianato, 1 - Sant'Albano Stura

**GENOVA**

Giardini Baltimora

**LECCE**

Via Adriatica 2/B

**MILANO**

Via Cardano, 1 - Agrate Brianza

**NEW YORK**

Saddle Brook, New Jersey

**PADOVA**

Via della Navigazione interna, 51

**TORINO**

Strada del Drosso 33/8

**TREVISO**

Via Roma 4 int.18 - Lancenigo di Villorba

**UDINE**

Viale Tricesimo, 101

**VERONA**

Via del Lavoro, 43 - San Martino Buon Albergo



# Our growth

## Employees

2022	2023	2024	2025
400	461	563	<b>566</b>

+0,53% vs 2024

## Turnover M€

2022	2023	2024	2025
45,6	52,5	58,9	<b>66,8</b>

+13% vs 2024

# EOS Solutions & Kumavision

EOS Solutions is part of KUMAVISION Group. Together, they represent the largest worldwide Microsoft Dynamics 365 Business Central partner, with:



# Awards



**Microsoft Solutions Partner**  
Business Applications

**Specialist**  
Small and Midsize Business Management  
Sales  
Service

<b>Microsoft Solutions Partner</b> Data & AI Azure	<b>Microsoft Solutions Partner</b> Digital & App Innovation Azure
<b>Microsoft Solutions Partner</b> Modern Work	<b>Microsoft Solutions Partner</b> Infrastructure Azure



## 3 Specializations

for Business Applications (Sales, Service and Small&Medium Business Management)

## 5 Microsoft Solutions Partner Designation

for Business Applications (ERP & CRM), Data & AI, Digital & App Innovation, Modern Work and Infrastructure

## 11 times in Microsoft AI Business Solutions Inner Circle

## Microsoft Advanced Specialization

Small & Midsize Business Management

## Microsoft Italia Partner Award 2024 – Best Business Applications Partner

## Microsoft Italia Partner Award 2020 - Best SMB Partner

## 1° worldwide Publisher for Business Central Apps





**eos solutions**  
A KUMAVISION GROUP COMPANY

**digital systems** | **human feelings**





 **eos**solutions  
A KUMAVISION GROUP COMPANY

**digital systems**



Your challenges today can't be solved with yesterday's technologies. If your business is being slowed down by complex processes, fragmented data, and poorly timed decisions, the risk is that you will lose competitiveness. **Digital transformation is no longer an option, but a necessity to grow in an increasingly fast-paced and unpredictable marketplace.**

EOS Solutions is your trusted partner for **AI-driven Digital Transformation**: we help **you transform your data into strategic insights** and make your business more agile, intelligent, and competitive **with Microsoft Dynamics 365 business applications.**



We transform your business with AI



**Smart Automation** – Business Central ERP integrated with AI for smoother, faster processes

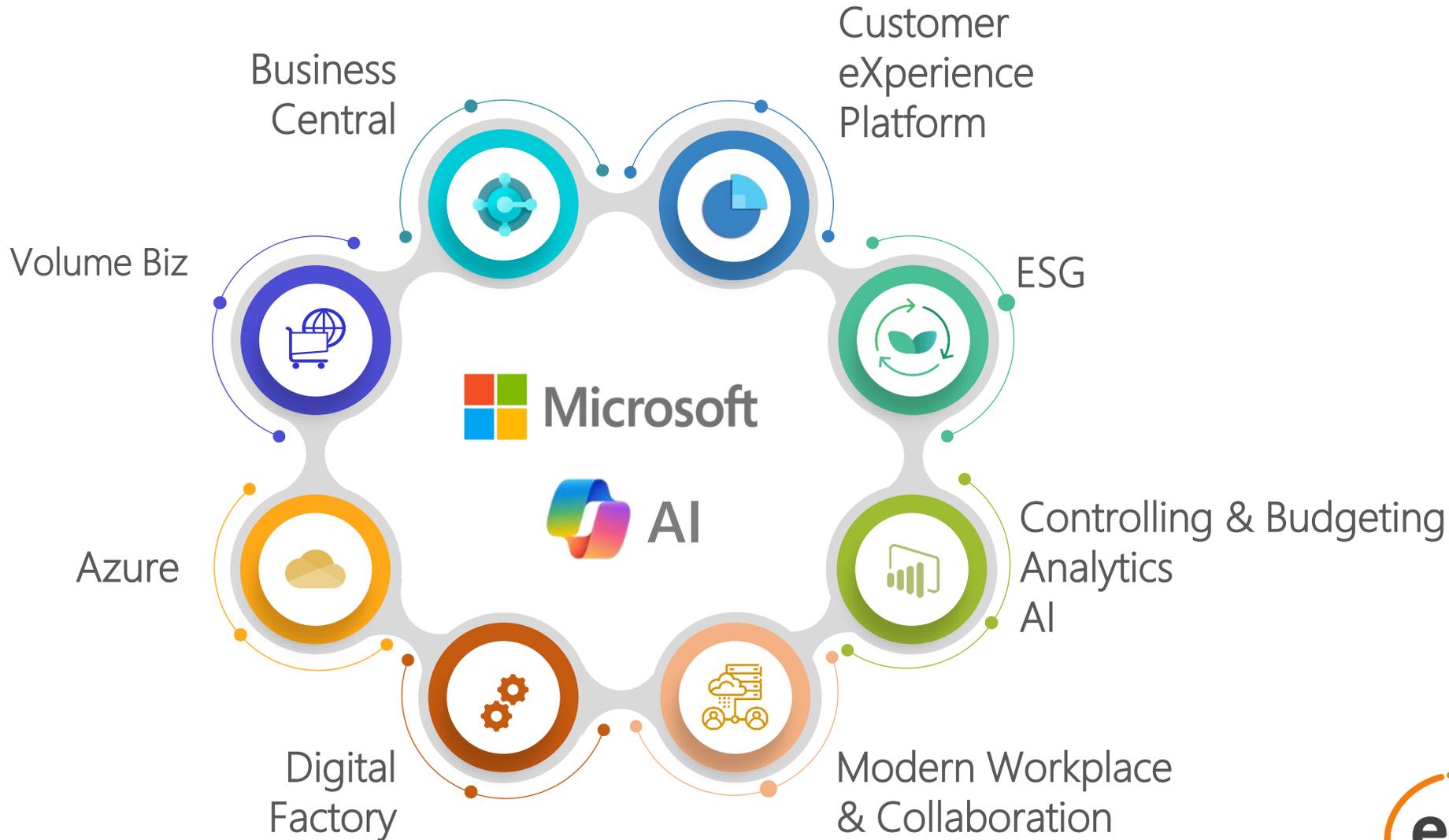
**Real-time data** – Advanced business intelligence for faster and more reliable decisions

**Operational Efficiency** – Cost reduction and resource optimization with predictive analytics

**Total Integration** – A digital ecosystem combining ERP, CRM, AI and Microsoft cloud

# Transformation Offering

**AI TRANSFORMATION PARTNER**  
ERP | CRM | CLOUD | BIG DATA | AI | IoT  
DIGITAL FACTORY | HUMAN TO MACHINE



# Industries



**Food & Beverage**



**Wine**



**Retail**



**Engineering**



**Professional Services**



**Discrete Manufacturing**



**Wholesale & Distribution**



**Gold & Jewellery**



**Chemical & Plastic**



**Oil & Petrol**

A leading ISV



With **more than 100 apps** for Business Central (both SaaS and On Prem), Customer Engagement and Power Platform published on Microsoft AppSource, EOS Solutions provides an ecosystem of integrated solutions to support companies in Manufacturing, Engineering, Professional Services, Distribution and Wholesale.

Our reselling program is open to partners who want to expand their offerings through a strong ISV partner **with 20 years of experience.**



# Customer Academy: neverending training



CFO



COO



CIO



SALES &  
MKTG

A training path to learn how to navigate the complexities of digital transformation.

This and more is **EOS Customer Academy**: dedicated and tailor-made activities that train managers and executives to streamline processes and simplify activities in different areas of the company, thanks to training programs that include webinars, on-demand videos, classroom sessions, and demos.

# Customer Support



EOS Solutions' **Customer Support** service is a guarantee for our customers that our information system is always up-to-date, efficient and constantly evolving.

Through an approach based on Microsoft's **Continuous Update** and **Ever Green Maintenance** principles, and the **use of AI** to support Customer Service processes and activities, we ensure constant and proactive support to keep **Business Applications** always aligned with the latest technological and regulatory developments.

With a dedicated **Single Point Of Contact**, a **multi-stream service** on all Microsoft solutions, and a **Customer Portal** for transparent management of requests, our support goes beyond simple assistance: it is a true modular service that adapts to customer needs, ensuring business **continuity, security, and maximum performance**.



**eos solutions**  
A KUMAVISION GROUP COMPANY

**digital systems** | **human feelings**





**human feelings**



Proud to be...



***Qui si lavora bene,  
secondo il parere dei  
collaboratori***



**Best  
Workplaces™**

150-499 Employees

**Great  
Place  
To  
Work®**

**ITALIA  
2023**

**Great Place To Work**



We believe in the contribution that technology can make to an effective ecological transition, especially in adopting appropriate solutions and choices.

In addition to promoting a green philosophy through **virtuous business practices** (100% electricity from renewable sources in all locations, reducing plastic consumption, setting up charging stations, installing LED lamps), we develop software solutions that can help companies make increasingly sustainable choices.



**We collaborate with Treedom**, planting trees from a distance to help **reduce CO2 in the atmosphere**. Collaboration concretized in the **EOS Future Forest** project: the first 200 trees planted to celebrate our first 20 years. The next ones? Treedom will plant a tree for each new colleague and each new customer.

We power our offices only with energy produced from renewable sources and we have structured our car fleet with exclusively hybrid or electric vehicles.

But above all, we combine **digital commitment and sustainability**.



# Social responsibility

In 2025, as an **EMERGENCY Friend**, we continue to support EMERGENCY and their extraordinary work. We help EMERGENCY operate in some of the world's most difficult and dangerous areas, providing assistance to those who need it most. We are **proud to be a part of this mission** and to be able to make a difference in the lives of so many people.



As **supporters of the Lega del Filo d'Oro**, we are proud to stand with their invaluable mission. Our contribution helps the Lega del Filo d'Oro provide **specialized care, rehabilitation, and support to people with deafblindness and severe sensory disabilities**. We are honored to begin this journey alongside them and to help make a meaningful difference in the lives of those they assist.



# Sponsorships

EOS believes in sports sponsorships that unite the corporate world with the values put forth by sports. We are proud to present the sponsorship agreements with which EOS Solutions stands on the side of youth and sports, because investing in new generations has always been the spirit of the Group.



Volleyball SSV Bozen



Pool 77 Baseball



Virtus Padova



Rugby Cernusco



## ITALY

Bologna  
Bolzano  
Carpi  
Cuneo  
Genova  
Lecce  
Milano  
Padova  
Torino  
Treviso  
Udine  
Verona

## USA

Saddle Brook  
(New Jersey)

## WEBSITE

[www.eos-solutions.it](http://www.eos-solutions.it)

