EOS POWERBI CONNECTOR

ORGANIZE AND EXPOSE DATA FOR POWER BI SALES ACTIVATOR
IN MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

The
future
behind

eos
solutions
A KUMAVISION GROUP COMPANY
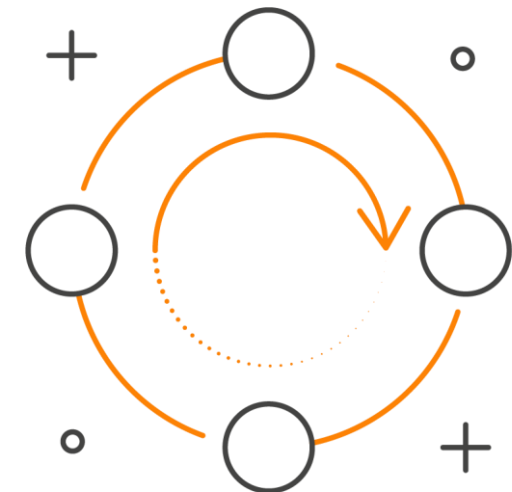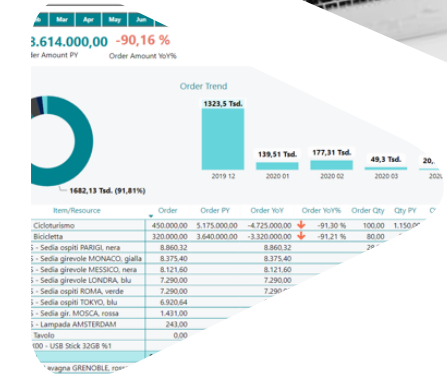
EOS PowerBI connector

App for Microsoft Dynamics 365 Business Central

DO YOU WANT TO CONNECT POWER BI TO BUSINESS CENTRAL?

DO YOU WANT TO ORGANIZE YOUR SALES DATA SO THAT THE POWER BI SALES ACTIVATOR APP BY KUMAVISION CAN READ THEM?

The **EOS PowerBI connector** app allows you to make sales data readable and organized, **so that the Power BI Sales Activator app from Kumavision can interpret them**, all within Microsoft Dynamics 365 Business Central.

HERE IS A LIST OF THE FEATURES INVOLVED

1. Install EOS PowerBI connector
2. Install Kumavision Power BI SALES activator
3. Connect the Power BI model to your Business Central
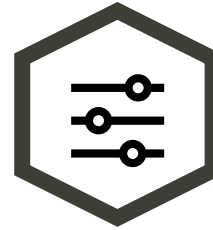
It is the mandatory
prerequisite for the use of Kumavision's Power BI Sales Activator

This app allows
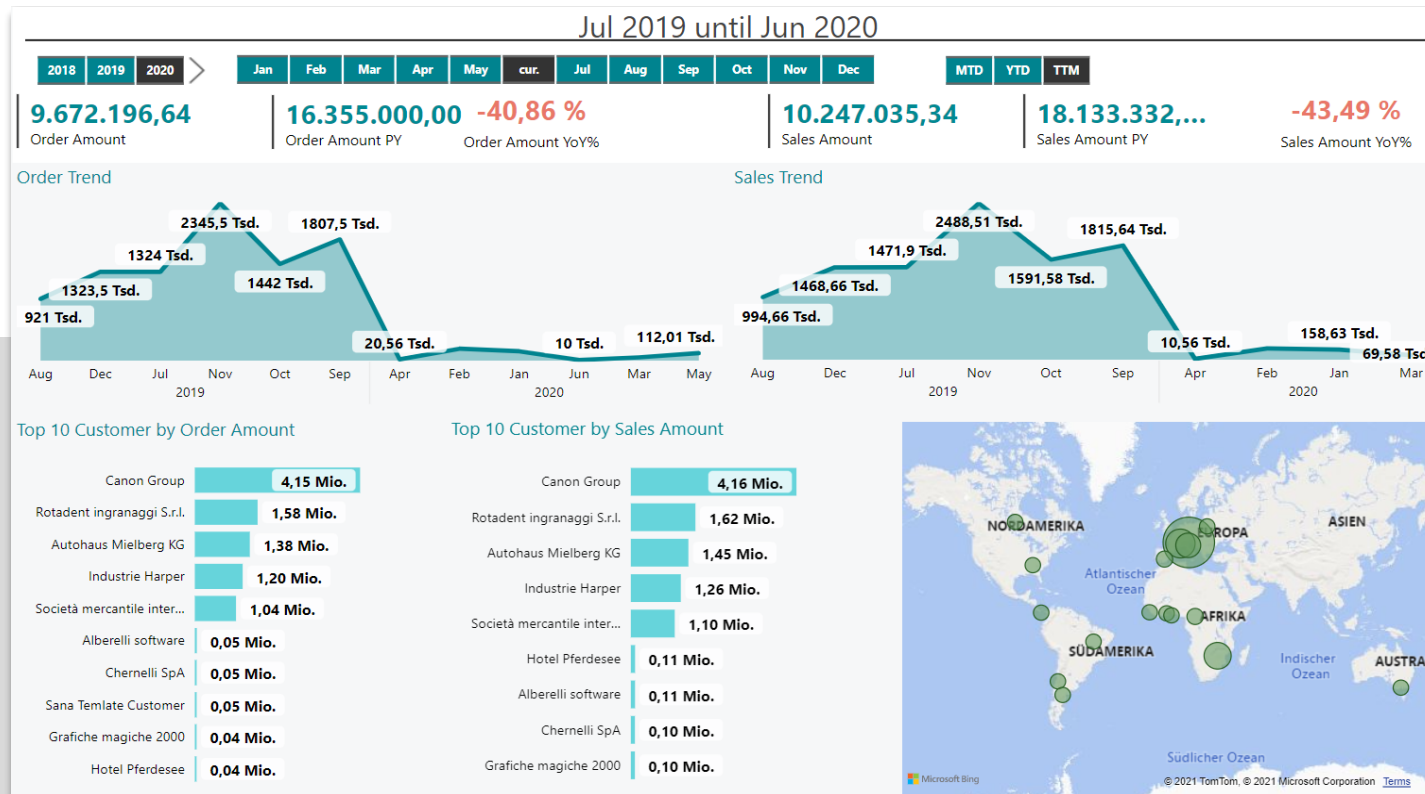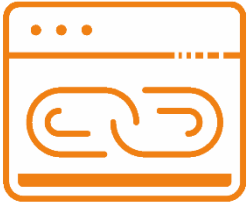the connection between Power BI and Business Central

The app presents
business central data in a readable and organized way

You need to
install EOS PowerBI connector together with Kumavision's Power BI Sales Activator

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SALES SUMMARY

Jul 2019 until Jun 2020

| 2018 | 2019 | 2020 | > | Jan | Feb | Mar | Apr | May | cur. | Jul | Aug | Sep | Oct | Nov | Dec | | MTD | YTD | TTM |

| **9.672.196,64** | **16.355.000,00** -40,86 % | **10.247.035,34** | **18.133.332,...** | -43,49 % |
| Order Amount | Order Amount PY   Order Amount YoY% | Sales Amount | Sales Amount PY | Sales Amount YoY% |

Order Trend

2345,5 Tsd.
1807,5 Tsd.
1324 Tsd.
1323,5 Tsd.
1442 Tsd.
921 Tsd.
20,56 Tsd.   10 Tsd.   112,01 Tsd.

Aug   Dec   Jul   Nov   Oct   Sep   Apr   Feb   Jan   Jun   Mar   May
2019   2020

Sales Trend

2488,51 Tsd.
1815,64 Tsd.
1471,9 Tsd.
1468,66 Tsd.
1591,58 Tsd.
994,66 Tsd.
10,56 Tsd.   158,63 Tsd.
69,58 Tsd.

Aug   Dec   Jul   Nov   Oct   Sep   Apr   Feb   Jan   Mar
2019   2020

Top 10 Customer by Order Amount

Canon Group	4,15 Mio.
Rotadent ingranaggi S.r.l.	1,58 Mio.
Autohaus Mielberg KG	1,38 Mio.
Industrie Harper	1,20 Mio.
Società mercantile inter...	1,04 Mio.
Alberelli software	0,05 Mio.
Chernelli SpA	0,05 Mio.
Sana Temlate Customer	0,05 Mio.
Grafiche magiche 2000	0,04 Mio.
Hotel Pferdesee	0,04 Mio.

Top 10 Customer by Sales Amount

Canon Group	4,16 Mio.
Rotadent ingranaggi S.r.l.	1,62 Mio.
Autohaus Mielberg KG	1,45 Mio.
Industrie Harper	1,26 Mio.
Società mercantile inter...	1,10 Mio.
Hotel Pferdesee	0,11 Mio.
Alberelli software	0,11 Mio.
Chernelli SpA	0,10 Mio.
Grafiche magiche 2000	0,10 Mio.

NORDAMERIKA   EUROPA   ASIEN
Atlantischer Ozean   AFRIKA
SÜDAMERIKA   Indischer Ozean   AUSTRALI
Südlicher Ozean

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On the **Sales Summary page** you can analyze:

Top 10 Customer per Order

Top 10 Customers by turnover

You can chage the views thanks to the Time Intelligence selector at the top right, which offers the possibility to extract the two ranks **per selected month (MTD), per current year (YTD) or for the 12-month rolling (TTM)**

Through the two visuals in the center of the page **you can analyze the trends of Turnover and Ordered.**

There is also a **sales localization** based on the country of origin of the billing customer.

By selecting a country within the map, all the visuals on the page will be filtered in turn, giving the possibility to limit all the analysis prepared to one or more geographical areas
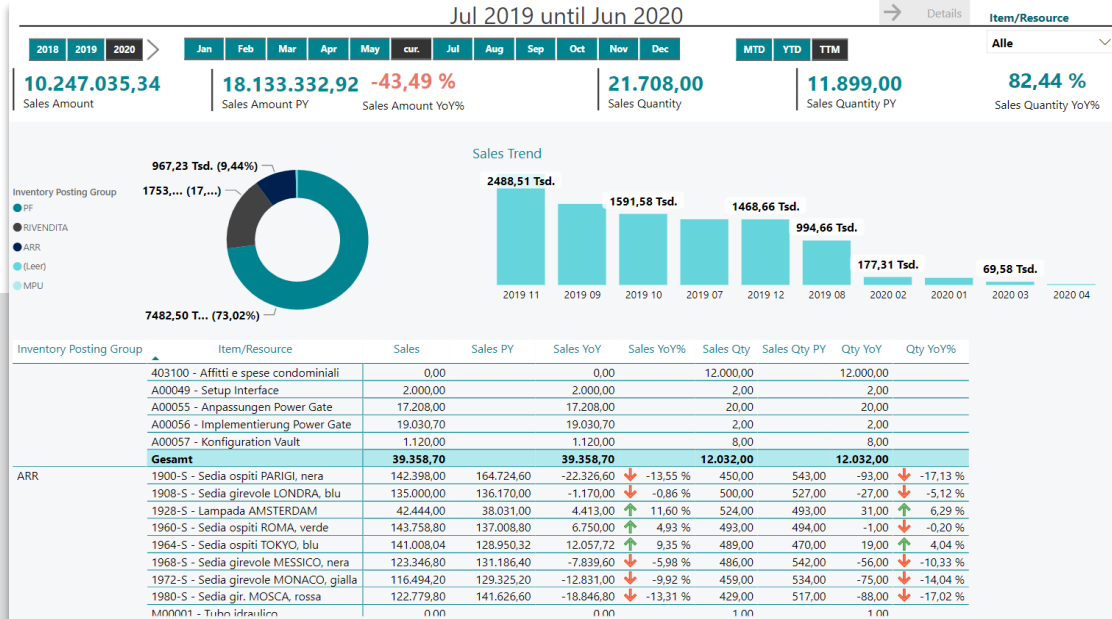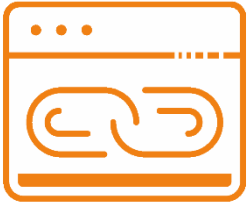
ORDER BY CUSTOMER
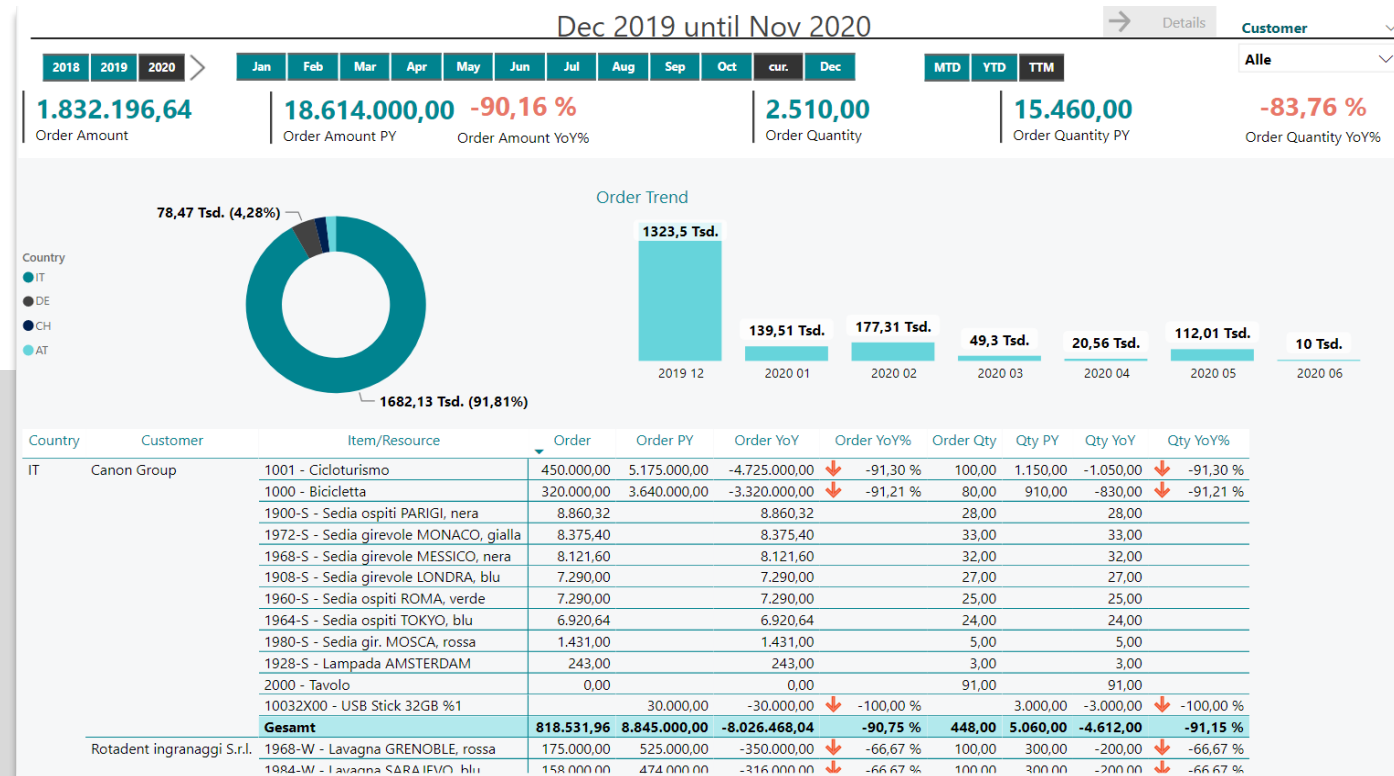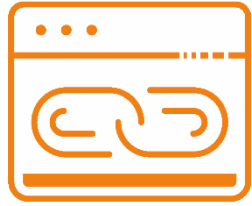
The histogram on the right side of the page highlights the orders trend by Amount

The donut chart on the left side aggregates the value of the orders by Country / Region code of the billing customer.

All visuals can be filtered through the 3-time intelligence values (MTD, YTD, TTM) at the top right and for a specific customer thanks to the Customer slicer at the top right

SALES BY PRODUCT

The histogram on the right side of the page highlights the trend of turnover in terms of Amount

The donut chart on the left side aggregates the turnover value for Inventory Posting Group.

Using Details, you can drill down and open a page where you can analyze the details by single document.

MARGIN BY CUSTOMER
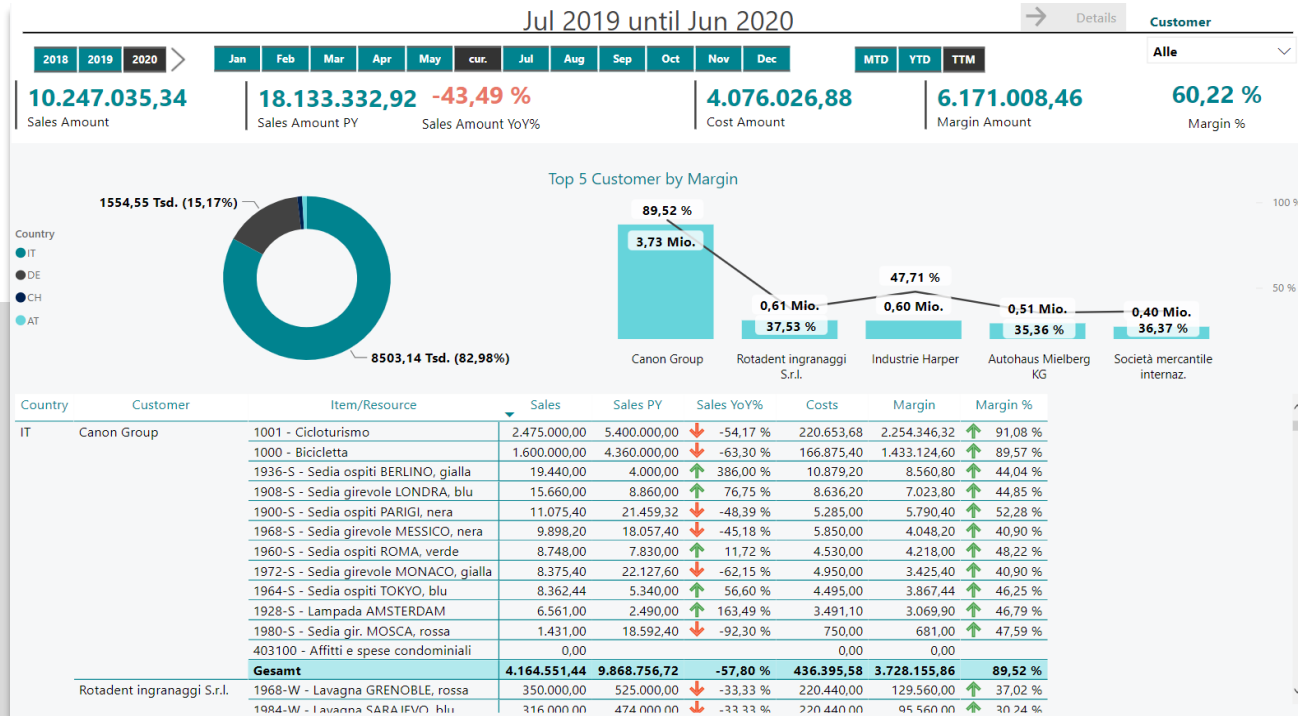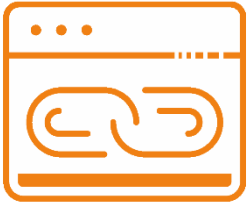
The histogram on the right side calculates the TOP 5 Customers by margin highlighting the margin in terms of absolute value and percentage value.

The donut chart on the left side aggregates the margin value for the billing customer's Country/Region Code.

Above the two charts are placed 5 cards that expose the values of turnover, costs and margin at the aggregate level of the company.

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SUBSCRIPTION

Some features of the EOS PowerBI connector app require a subscription.

The subscription can be activated from Subscription control panel or directly from the notification messages that the system proposes, by clicking on the link that allows you to start the subscription wizard.

Contattaci per ogni dubbio o richiesta di informazione:

www.eos-solutions.it/en/contact-support.html

www.eos-solutions.it