



## Enasarco FIRR and FISC

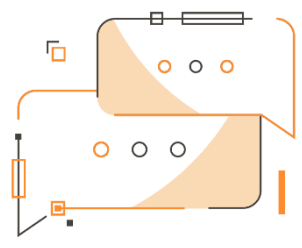
calculation and registration of salesperson contributions  
in Microsoft Dynamics 365 Business Central



# Enasarco FIRR and FISC

## App for Microsoft Dynamics 365 Business Central

The Enasarco FIRR and FISC app allows you to manage the calculation and registration of agent contributions in accordance with applicable regulations in Dynamics 365 Business Central.

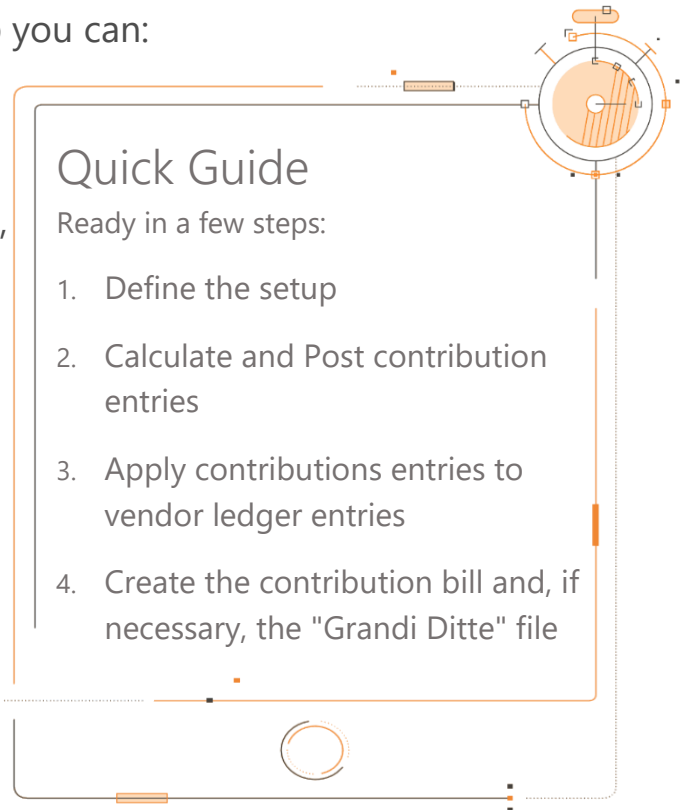


Do you want to calculate / post contributions? Do you need to modify/correct contributions already calculated? Do you need to export the Grandi Ditte file?

### How it works

Thanks to the Enasarco FIRR and FISC app you can:

- Assign contribution parameters to vendors/agents
- Calculate contributions for Enasarco, F.I.R.R., F.I.S.C.
- Post calculated contributions to accounting
- Intervene with changes and fixes
- Export the "Grandi Ditte" file through specific bill
- Easy application of vendor entries related to contributions to vendor entries related to purchase document posting



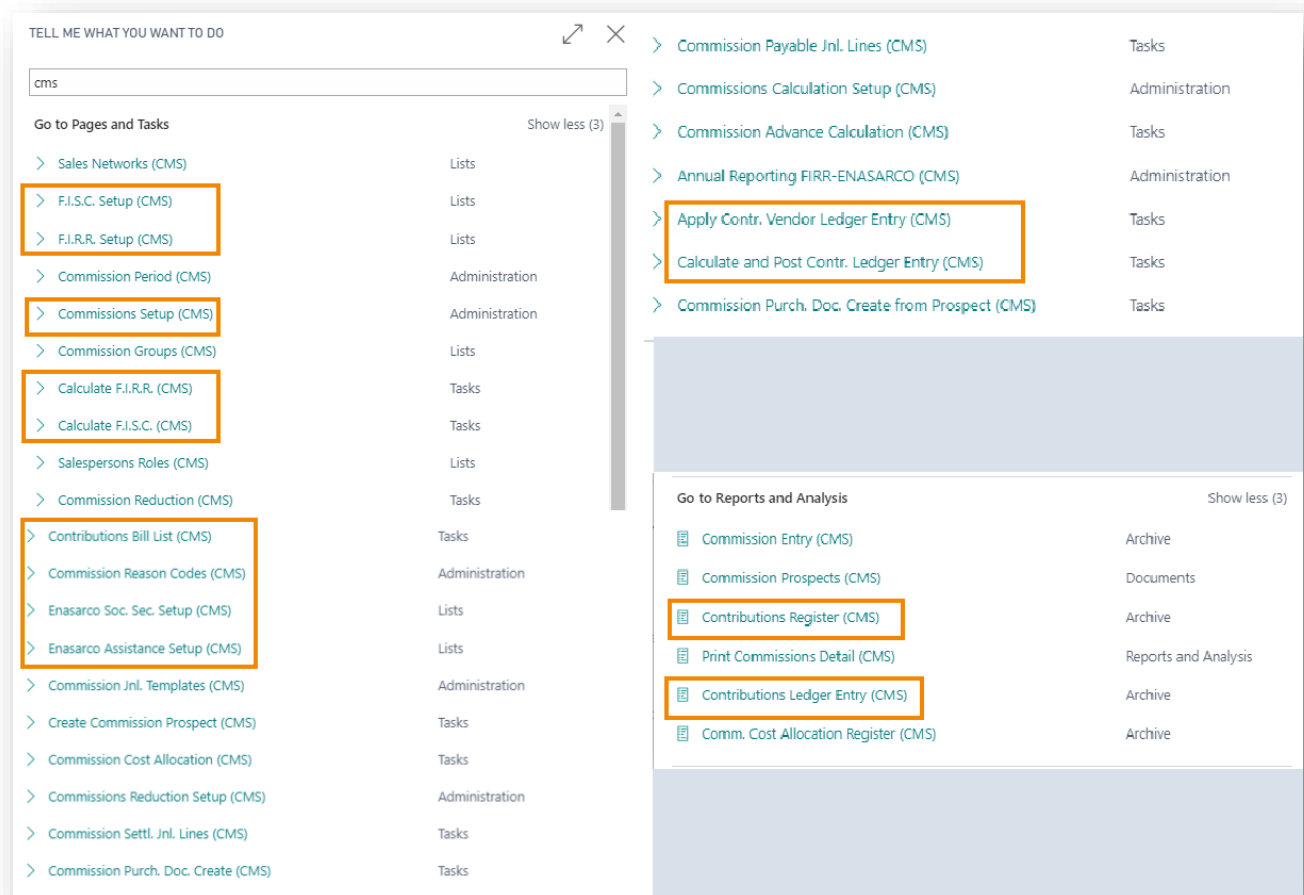
### Quick Guide

Ready in a few steps:

1. Define the setup
2. Calculate and Post contribution entries
3. Apply contributions entries to vendor ledger entries
4. Create the contribution bill and, if necessary, the "Grandi Ditte" file

## Enasarco FIRR and FISC - SUMMARY

Press ALT + Q and digit "CMS" to see a list of the features involved:



TELL ME WHAT YOU WANT TO DO

cms

Go to Pages and Tasks

- > Sales Networks (CMS) Lists
- > F.I.S.C. Setup (CMS) Lists
- > F.I.R.R. Setup (CMS) Lists
- > Commission Period (CMS) Administration
- > Commissions Setup (CMS) Administration
- > Commission Groups (CMS) Lists
- > Calculate F.I.R.R. (CMS) Tasks
- > Calculate F.I.S.C. (CMS) Tasks
- > Salespersons Roles (CMS) Lists
- > Commission Reduction (CMS) Tasks
- > Contributions Bill List (CMS) Tasks
- > Commission Reason Codes (CMS) Administration
- > Enasarco Soc. Sec. Setup (CMS) Lists
- > Enasarco Assistance Setup (CMS) Lists
- > Commission Jnl. Templates (CMS) Administration
- > Create Commission Prospect (CMS) Tasks
- > Commission Cost Allocation (CMS) Tasks
- > Commissions Reduction Setup (CMS) Administration
- > Commission Settl. Jnl. Lines (CMS) Tasks
- > Commission Purch. Doc. Create (CMS) Tasks

Go to Reports and Analysis

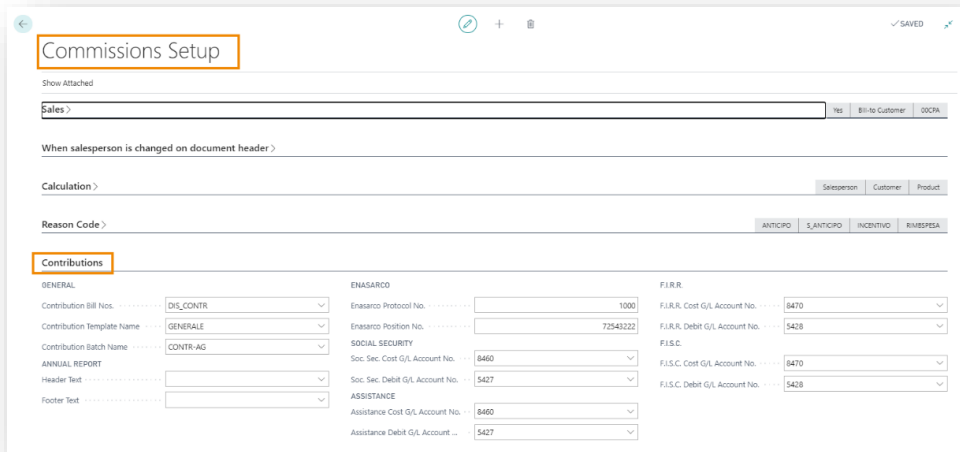
- Commission Entry (CMS) Archive
- Commission Prospects (CMS) Documents
- Contributions Register (CMS) Archive
- Print Commissions Detail (CMS) Reports and Analysis
- Contributions Ledger Entry (CMS) Archive
- Comm. Cost Allocation Register (CMS) Archive

### N.B.

You must have already installed the Commissions app to download and install the Enasarco FIRR and FISC app.

## Setup (CMS)

On the Commissions Setup page, Contributions tab, you need to set the cost/debit accounts for the contributions management:



**Commissions Setup**

Show Attached

Sales >  Yes Bill-to Customer OCCRA

When salesperson is changed on document header >

Calculation >  Salesperson Customer Product

Reason Code >  ANTICPO S\_ANTICPO INCENTIVO RIMSPESA

**Contributions**

GENERAL

Contribution Bill Nos. DIS\_CONTR

Contribution Template Name GENERALE

Contribution Batch Name CONTR-AG

ANNUAL REPORT

Header Text

Footer Text

ENASARCO

Enasarco Protocol No. 1000

Enasarco Position No. 72543222

SOCIAL SECURITY

Soc. Sec. Cost G/L Account No. 8460

Soc. Sec. Debit G/L Account No. 5427

ASSISTANCE

Assistance Cost G/L Account No. 8460

Assistance Debit G/L Account No. 5427

F.I.R.R.

F.I.R.R. Cost G/L Account No. 8470

F.I.R.R. Debit G/L Account No. 5428

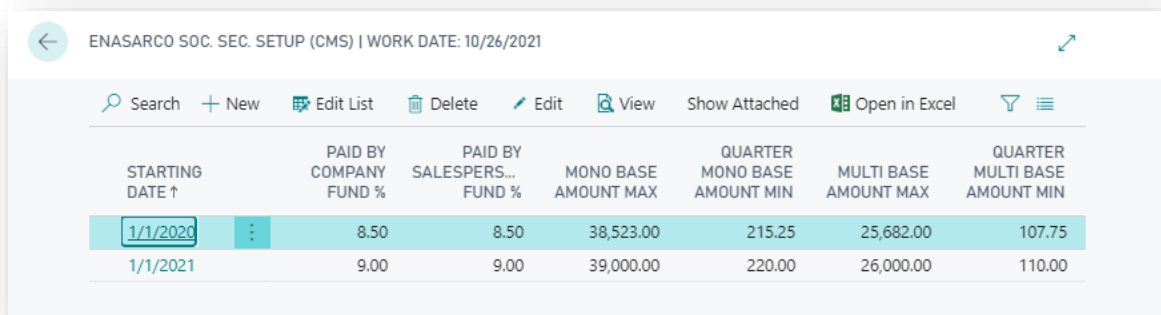
F.I.S.C.

F.I.S.C. Cost G/L Account No. 8470

F.I.S.C. Debit G/L Account No. 5428

## Enasarco Soc. Sec. Setup (CMS)

On Enasarco Soc. Sec. Setup (CMS) page, clicking New you can enter data related to Social Security type:



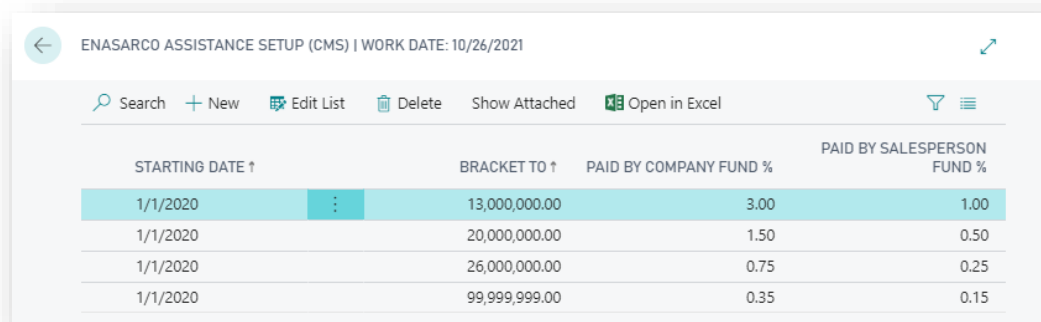
ENASARCO SOC. SEC. SETUP (CMS) | WORK DATE: 10/26/2021

Search + New Edit List Delete Edit View Show Attached Open in Excel

STARTING DATE ↑	PAID BY COMPANY FUND %	PAID BY SALESPERS... FUND %	MONO BASE AMOUNT MAX	QUARTER MONO BASE AMOUNT MIN	MULTI BASE AMOUNT MAX	QUARTER MULTI BASE AMOUNT MIN
1/1/2020	8.50	8.50	38,523.00	215.25	25,682.00	107.75
1/1/2021	9.00	9.00	39,000.00	220.00	26,000.00	110.00

## Enasarco Assistance Setup (CMS)

On the page Enasarco Assistance Setup (CMS) click New and enter data related to Assistance



ENASARCO ASSISTANCE SETUP (CMS) | WORK DATE: 10/26/2021

Search + New Edit List Delete Show Attached Open in Excel

STARTING DATE ↑	BRACKET TO ↑	PAID BY COMPANY FUND %	PAID BY SALESPERSON FUND %
1/1/2020	13,000,000.00	3.00	1.00
1/1/2020	20,000,000.00	1.50	0.50
1/1/2020	26,000,000.00	0.75	0.25
1/1/2020	99,999,999.00	0.35	0.15



The assistance fund is in brackets, so for each year it is necessary to enter up to 4 brackets with the relative percentages charged to the company and agent.

Also, set the Setup FIRR, FISC and Salesperson / Vendor Card:

In the Vendor card, as shown for salespeople/purchasers, there is the Contributions tab. Data are displayed for informational purposes only, their modification is made in the salesperson card, which is the owner of the data.

## Workflow

- Enasarco Social Security/Assistance
  1. Calculate and post contribution entries in unposted purchase document



a) Manually from the contribution entries list

b) By releasing the document

c) Through massive processing report

## 2. Apply vendor entries related to contributions to vendor entries related to purchase document posting

- F.I.R.R. / F.I.S.C.

### 1. Calculate and post contribution entries through specific report

#### **N.B.**

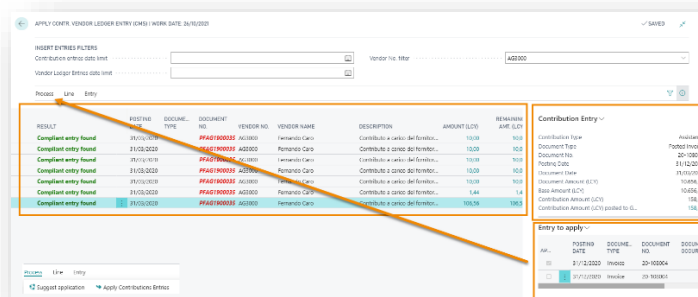
**For all types of contributions :** manual changes are possible to the contribution amount with relative automatic generation of the correction writing in General Ledger

## Apply Contributions Ledger Entries (CMS)

The posting of the contribution entry in the accounts payable usually takes place before the posting of the related purchase document.

It is therefore necessary to link afterwards the entries mentioned above. The connection can be applied manually in standard mode starting from the vendor entries.

To facilitate this operation, the Enasarco FIRR and FISC app provides a specific page: Apply Contributions Ledger Entries (CMS).



RESULT	POSTING DATE	DOCUMENT NO.	DOCUMENT TYPE	VENDOR NO.	VENDOR NAME	DESCRIPTION	AMOUNT (LCL)	REMAINING AMT (LCL)
Compliant entry found	31/03/2020	PF461900038	AC3800	Remanded Card	Contributo a carico del Fornitor...	100,00	100,00	
Compliant entry found	31/03/2020	PF461900039	AC3800	Remanded Card	Contributo a carico del Fornitor...	100,00	100,00	
Compliant entry found	31/03/2020	PF461900040	AC3800	Remanded Card	Contributo a carico del Fornitor...	100,00	100,00	
Compliant entry found	31/03/2020	PF461900041	AC3800	Remanded Card	Contributo a carico del Fornitor...	100,00	100,00	
Compliant entry found	31/03/2020	PF461900042	AC3800	Remanded Card	Contributo a carico del Fornitor...	1,44	1,44	
Compliant entry found	31/03/2020	PF461900043	AC3800	Remanded Card	Contributo a carico del Fornitor...	100,56	100,56	

**Contribution Entry**

Contribution Type: Prolonged Invoice

Document No: 20-00004

Document Date: 31/03/2020

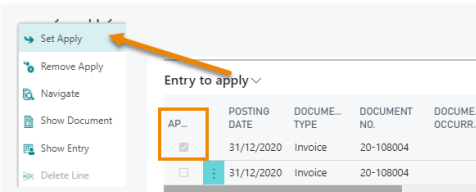
Document Date: 31/03/2020

Document Amount (LCL): 10056,00

Base Amount (LCL): 10056,00

Contribution Amount (LCL): 100,00

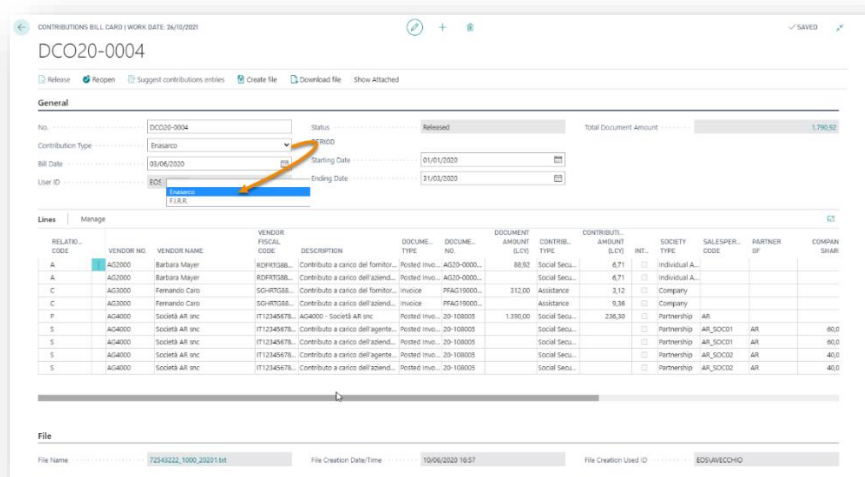
Contribution Amount (LCL) posted to G.L.: 100,00

Field	Description
Contribution entries date limit	Specifies a posting date limit for contributions entries to process.
Vendor Ledger Entries date limit	Specifies a posting date limit for vendor ledger entries to process.
Vendor No. filter	It allows you to choose a salesperson to process
Process->Suggest application	<p>The system processes the vendor entries related to the contributions and suggests those not yet connected (from the Line functions it is possible to view the details). If the system proposes several occurrences, only the first will have the APPLY flag activated automatically. It is however possible to modify and set the flag on another occurrence through Set / Remove Apply.</p> 
Entry to apply	factbox that suggests an entry that according to the system must be linked to the selected vendor entry
Result	<ul style="list-style-type: none"> <li>No-Compliant entry found: the connection has already occurred previously (manually) and the remaining amount is zero.</li> <li>Compliant entry found: it is possible to apply the occurrence</li> <li>Compliant entry found but not applicable: the connection is not possible</li> <li>Applied: the vendor entry has been linked</li> </ul>
Process->Apply Contributions Entries	After verifying that the flag "APPLY" in the Entry to apply section is active for the selected entry, from Process->Apply Contributions Entries the system will ask whether to link only the selected entry or all entries. At the end the entry will be applied.

## Contribution Bill / Grandi Ditte File

Once the contribution entries have been posted, they can be extracted in a list that groups them by type and reference period. The bill is preparatory to the generation of the Grandi Ditte file, for this reason it deals with FIRR or Enasarco type entries.

With the "Suggest contributions entries" function it is possible to populate the bill lines by analyzing the contributions entries corresponding to the filters entered.



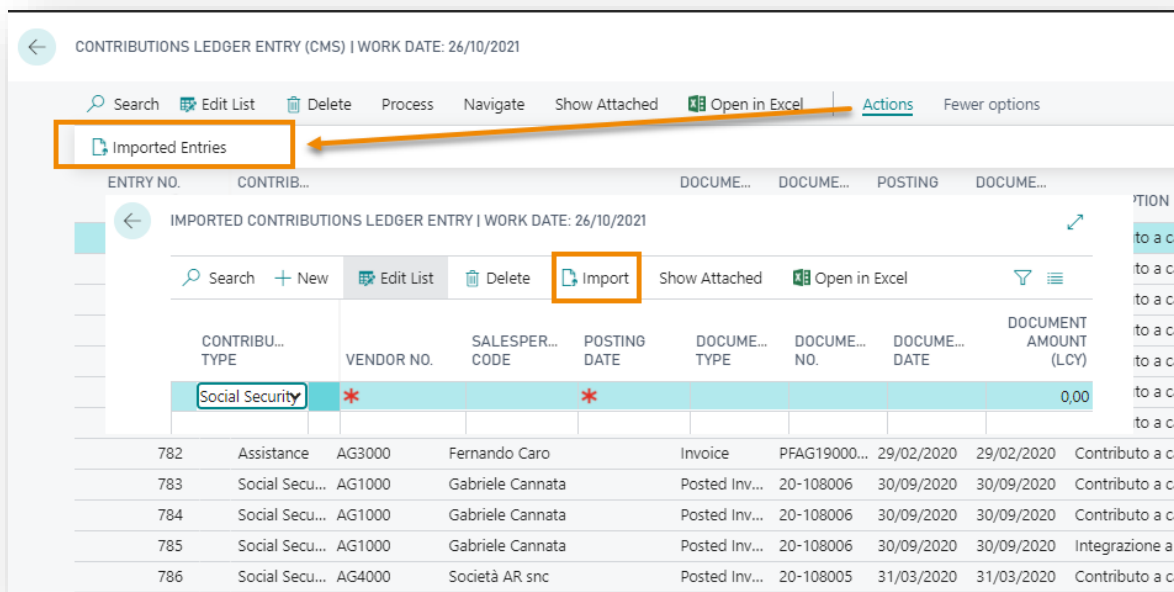
RELATIO.	CODE	VEND. NO.	VENDOR NAME	FISCAL CODE	DESCRIPTION	DOCUME. TYPE	DOCUME. NO.	DOCUMENT AMOUNT	CONTRIB. TYPE	CONTRIBUT. AMOUNT	SOCIETY TYPE	SALESPE.	PARTNER	COMPAN SHAR
A.	AC3000		Barbara Mayer	SO497058L	Contributo a carico del fonder...	Posted inv.	AC30-0000...	88,00	Social Secu.	4,71				
C.	AC3000		Fernando Caro	SO497058L	Contributo a carico del fonder...	Invoice	FFAC190000...	312,00	Assistance	3,12				
C.	AC3000		Fernando Caro	SO497058L	Contributo a carico del fonder...	Invoice	FFAC190000...		Assistance	9,36				
P.	AG4000		Società AR inc	IT12345678L	AG4000 - Società AR inc	Posted inv.	-20-108005	1.390,00	Social Secu.	236,30			AR	
S.	AG4000		Società AR inc	IT12345678L	Contributo a carico dell'agente...	Posted inv.	-20-108005		Social Secu.				AR_S0C001	AR
S.	AG4000		Società AR inc	IT12345678L	Contributo a carico dell'agente...	Posted inv.	-20-108005		Social Secu.				AR_S0C001	AR
S.	AG4000		Società AR inc	IT12345678L	Contributo a carico dell'agente...	Posted inv.	-20-108005		Social Secu.				AR_S0C002	AR
S.	AG4000		Società AR inc	IT12345678L	Contributo a carico dell'agente...	Posted inv.	-20-108005		Social Secu.				AR_S0C002	AR



## Import previous contribution entries

If it is necessary to import some contribution entries (Enasarco and / or FIRR) deriving for example from a previous ERP system or to manually enter new entries, a specific list is available, which is accessible from the contribution entries.

From the Contribution Ledger Entry (CMS) page, click on Actions-> Import Entries



The screenshot shows the 'CONTRIBUTIONS LEDGER ENTRY (CMS) | WORK DATE: 26/10/2021' page. The 'Actions' menu is open, and the 'Imported Entries' option is highlighted with an orange box. An orange arrow points from the 'Imported Entries' option to the 'Import' button in the sub-menu. The sub-menu also shows 'New', 'Edit List', 'Delete', 'Show Attached', and 'Open in Excel'. Below the menu, a table of contribution entries is visible, with the first row highlighted in light blue. The table has columns for ENTRY NO., CONTRIB... (CONTRIBUTOR TYPE), VENDOR NO., SALESPER... CODE, POSTING DATE, DOCUME... TYPE, DOCUME... NO., DOCUME... DATE, and DOCUMENT AMOUNT (LCY). The first row shows 'Social Security' as the contributor type, with a red asterisk in the VENDOR NO. and POSTING DATE columns, and a document amount of 0,00.

ENTRY NO.	CONTRIB...	VENDOR NO.	SALESPER... CODE	POSTING DATE	DOCUME... TYPE	DOCUME... NO.	DOCUME... DATE	DOCUMENT AMOUNT (LCY)
	Social Security	*		*				0,00
782	Assistance	AG3000	Fernando Caro		Invoice	PFAG19000...	29/02/2020	29/02/2020
783	Social Secu...	AG1000	Gabriele Cannata		Posted Inv...	20-108006	30/09/2020	30/09/2020
784	Social Secu...	AG1000	Gabriele Cannata		Posted Inv...	20-108006	30/09/2020	30/09/2020
785	Social Secu...	AG1000	Gabriele Cannata		Posted Inv...	20-108006	30/09/2020	30/09/2020
786	Social Secu...	AG4000	Società AR snc		Posted Inv...	20-108005	31/03/2020	31/03/2020

The page supports both manual insertion , and copy / paste from excel . The excel file must show the same fields as in Business Central.



## Subscription

Some features of the Enasarco FIRR and FISC app require a subscription.

The subscription can be activated from Subscription control panel or directly from the notification messages that the system proposes, by clicking on the link that allows you to start the subscription wizard

Contact us for more info:

[www.eos-solutions.it/en/contact-support.html](http://www.eos-solutions.it/en/contact-support.html)



[www.eos-solutions.it](http://www.eos-solutions.it)